

Historic, Archive Document

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OUR SILENT
SALESMAN

McHUTCHISON & CO.
IMPORTERS & DISTRIBUTORS FOR
FLORISTS - NURSERYMEN - SEEDSMEN
95 CHAMBERS STREET
NEW YORK

July 9th, 1931.

IMMEDIATE SHIPMENT

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO CROP.

All stock offered below is high-grade, prices are low too - we make shipments promptly and give the best of service. Check over this list, item by item and you will surely see what your business requires - then order it with confidence.

SANSEVIERIAS

★ JUL 17 1931 ★

		100 up	U. S. Department of Agriculture.	1000 up	
LAURENTII (gold stripe), 12-24"	2 leaves,	\$23.00	per 100	\$215.00	per 1000
"	18-24"	3-6 "	45.00	"	425.00 "
"	24-36"	4 "	53.00	"	500.00 "
"	24-36"	5-7 "	60.00	"	585.00 "

F.O.B. New York. Bare-roots. Packed 100 per case - case lots only.

Also we can offer all other sizes for delivery from September on.

ZEYLANICA, pot-grown, (2½")	4-6 "	3-4 leaves,	\$105.00	per 1000
"	(2½")	6-8 "	3-5 "	115.00 "
"	(3")	8-12"	4-6 "	155.00 "
"	(4")	12-15"	4-6 "	200.00 "
"	(4")	15-18"	5-7 "	250.00 "

F.O.B. New Orleans. Are delivering 20,000 per week of these.

RUBBER PLANTS

FICUS ELASTICA, strong mossed rooted CUTTINGS, \$140.00 per 1000
2000 up at \$135.00 per 1000

F.O.B. New Orleans. Packed 250 per case, shipped by express only.

PANDANUS VEITCHII

UNROOTED SUCKERS (taken with heels),	8-12"	\$ 8.50	per 100	\$ 80.00	per 1000
"	12-15"	11.50	"	110.00	"
"	15-18"	18.00	"	170.00	"

POT-GROWN, from 4 inch pots, characterized, 35.00 " 350.00 "
Packed and F.O.B. Florida.

BEGONIA PLANTS

LADY MAC (improved Melior), from 2½" pots, \$35.00 per 100 \$330.00 per 1000
MELIOR, grown from leaf cuttings 2½" " 28.00 " 275.00 "
F.O.B. New York State.

POINSETTIA

OAK LEAF, rooted cuttings, from 2½" pots, \$10.00 per 100 \$92.50 per 1000
Established, shipped in paper pots. F.O.B. Boston.

ASPIDISTRAS

GREEN, established in 5" and 5½" pots, 10-15 leaves
per pot (tall, medium, or short leaves), \$75.00 per 1000 leaves
F.O.B. New Orleans. Shipped by freight.

LILY BULBS

Good money can be made by growing Lilies for cut for the Fall months. These are 1930 crop, from cold storage. Note the discounts below.

GIGANTEUM (Northern grown),	8-10"	225	per case,	\$36.00	per case
"	9-10"	200	"	40.00	"
"	10-11"	130	"	33.00	"

Only the Northern grown should be grown late.

DISCOUNTS:- 5 cases up less 50¢ per case, 10 cases up less \$1.00 per case,
25 cases up less \$1.50 per case - on single items, not total.

VALLEY PIPS

German grown, Berlin type, with long roots and strong shoulders. Highest grade of re-selected forcing pips.

Packed 2500 pips per case,	\$28.50	per 1000
" 1000 "	29.50	"
" 500 "	30.00	"

Can arrange for later shipment from cold storage.

DRACAENA CANES

TERMINALIS - rich crimson, marked pink and white.....	15¢ per foot
MASSANGEANA - green, with wide golden mid-stripe.....	33¢ "
LINDENI - gold striped edges, green mid-rib.....	32¢ "
MRS. EUGENE ANDRE - most popular bright red.....	25¢ "
LORD WOLSELEY - brilliant bright red, narrow leaves.....	25¢ "
FRAGRANS - plain green leaf, strong grower.....	22¢ "
AMABILIS - pink and creamy white, green base.....	25¢ "
BERTHA ANDRE - heavy broad bronze foliage.....	25¢ "
GEN. PERSHING - rosy-pink markings, green base.....	25¢ "
HARMONY - whitish margin edged pink, green base.....	25¢ "
IMPERIALIS - dark green, edged pink.....	25¢ "
MARGUERITE STORY - light green and pink.....	25¢ "
TRICOLOR - white, pink and green colorings.....	25¢ "
ANERLYENSIS - semi-dwarf, bronze and red.....	25¢ "
MRS. RUFUS SCOTT - bronze green with white and pink.....	25¢ "
Less 2¢ per foot for 2000 ft. or over of Massangeana; less 1¢ per foot on orders totalling 1000 ft. Minimum 10 ft. any variety. We offer 12 other varieties at 25¢ per foot. F.O.B. New York.	

PALM SEEDS

KENTIA BELMOREANA (ready now)	\$12.50 per 1000	\$33.50 per bushel
" FORSTERIANA "	10.50 "	42.00 "
PHOENIX ROEBELENII (Fall shipment)	9.00 "	85.00 per 10,000
ARECA LUTESCENS "	4.50 "	40.00 "
LATANIA BORBONICA "	4.50 "	40.00 "
COCOS WEDDELIANA (Winter shipment)	9.00 "	85.00 "

F A L L S H I P M E N T

Delivery is made as the stock arrives. Where no prices are quoted, orders are booked at open-price and price is quoted for your acceptance before shipment. When stock is offered per 100 and per 1000 - 250 up at per 1000 price. When offered per case - case lots only.

FREESIAS and CALLAS

	per 1000	5000 up	10,000 up	25,000 up
FREESIA PURITY (improved), 1 1/2-5/8" diam.	\$6.50	\$ 6.00	\$ 5.75	\$ 5.50 per 1000
" " " 5/8-3/4" "	16.00	15.00	14.50	- "
" " " 3/4" & up "	23.50	22.50	-	- "
" ELDER'S GIANT WHITE (new), 1 1/2-5/8" diameter, \$45.00 per 1000				
" " " 5/8-3/4" "		50.00	"	
" " " 3/4" & up "		75.00	"	
FREESIA CALIFORNIA - fine large yellow 5/8-3/4" diam.		per 100	per 1000	\$25.00 per 1000
" GEN. PERSHING - large lavender-pink "	"	2.50	21.00	"
" YELLOW PRINCE - dark yellow "	"	3.00	25.00	"
" CARMENCITA - orange-salmon "	"	3.00	25.00	"
" CARRIE BUDAU - lavender-pink "	"	4.00	36.00	"
" LAVENDER QUEEN - new fine lavender "	"	2.50	18.50	"
" JUNE MICHELSON - large rose-pink "	"	5.00	45.00	"
" SPLENDENS - soft lavender "	"	2.50	21.00	"
" MRS. MARC PETER - deep rosy-salmon "	"	5.00	45.00	"
" MENDOTA - giant yellow "	"	3.50	32.00	"
" PINK BEAUTY - giant-rose-pink (new) "	"	6.00	57.50	"
" BLUE BIRD - deep delphinium blue "	"	6.00	57.50	"
" SUNSET - large flame-orange "	"	6.00	57.50	"
" GOLDEN TREASURE - bright yellow "	"	4.50	40.00	"
" GOLDEN DAFFODIL - daffodil-yellow "	"	4.50	40.00	"
" RAINBOW MIXTURE - all colors "	"	2.50	21.00	"

	per 100	per 1000	5000 up
CALLA AETHIOPICA (large white) 1 1/2-1 1/2" diam.	\$ 5.00	\$ 46.00	\$ 45.00 per 1000
" " " 1 1/2-1 1/2" "	12.00	108.00	103.00 "
" " " 1 1/2-2 " "	14.50	135.00	- "
" " " 2" & up "	22.50	215.00	- "
" GODFREY (smaller white) 1-1 1/2" "	6.25	58.50	55.00 "
" " " 1 1/2-1 1/2" "	13.00	125.00	120.00 "
" " " 1 1/2-1 3/4" "	16.50	155.00	- "
" " " 1 1/2" & up "	22.00	210.00	- "
" ELLIOTTIANA (yellow) 2-2 1/2" "	16.50	160.00	150.00 "
" " " 2 1/2-3 " "	25.00	235.00	- "
" " " 3-3 1/2" "	34.00	325.00	- "

Deliveries:- Freesias, July-August; White Callas, September; Yellow Callas, November.

Immediate Shipment—No Waiting.

GRANULATED PEAT

Mc H BRAND

FINELY PULVERIZED GERMAN PEAT, SPECIAL- LY PREPARED FOR HORTICULTURAL USES.

Every grower should use it. The Mc H Brand is your guarantee of quality and quantity—each bale contains not less than 20 bushels. Use it inside and outside on all growing crops—for all kinds of propagating. Arrivals every 2 weeks.

per bale

CARLOADS 150-200 bales, from next arrival, \$1.60

Immediate Shipment	From Next Arrival
25 bales up \$2.50 per bale	100 bales up \$1.90 per bale
10 " 2.60 "	25 " 1.95 "
1 " 2.75 "	10 " 2.15 "

F. O. B. New York, less 30c per bale in L.C.L. lots if you truck the bales from dock or warehouse.

BAMBOO CANE STAKES

JAPANESE CANES

All canes are hot-water treated

DYED GREEN, 18 inches, 2000 per bale	\$3.25	per bale
" 2 feet	4.25	"
" 2½ "	5.50	"
" 3 "	7.00	"
" 3½ "	8.25	"
" 4 "	9.50	"
NATURAL 6 "	14.75	"

Lead pencil thickness best for green-house work.

CHINESE TONKIN CANES

New Low Price!

4 feet	$\frac{1}{2}$ — $\frac{5}{8}$ "	diam.	500	per bale	\$7.00	per bale
5 feet	$\frac{5}{8}$ — $\frac{3}{4}$ "	"	500	"	9.50	"
6 feet	"	"	400	"	9.00	"
7 feet	$\frac{3}{4}$ — $\frac{7}{8}$ "	"	250	"	9.25	"
8 feet	"	"	200	"	8.00	"
10 feet	"	"	150	"	8.00	"

Heavy Natural Bamboo, smooth polish, butt cuts, uniform diameter. Best for staking Evergreens, Dahlias, trees, and all outside stock.

F.O.B. New York. Bale lots only. Enclose remittance less 2% unless your credit is established with us.

ALWAYS READY TO SHIP

Dutch Burlap Squares—for balling Evergreens, 14x14 to 40x40 inch sizes, packed 500 squares per bale.

Raffia—dependable brands, natural and colored

Mc HUTCHISON & CO.

95 Chambers St.

New York, N. Y.

LILY BULBS

From our exclusive dependable connections. Quality comes first - we guarantee sound bulbs, full count, up to size, and good condition when invoiced.

GIGANTEUM (Northern grown)	6-8"	7-9"	8-10"	9-10"	10-11"	sizes
" (Southern grown)	6-8"	7-9"	8-10"	9-10"	10-11"	"
ERABU (true) - - - - -	6-8"	7-9"	8-10"	9-10"	10-11"	"
FORMOSUM (black stem) - - -	6-8"	7-9"	8-10"	9-10"	10-11"	"
MAGNIFICUM, RUBRUM - - -	7-9"	8-9"	9-11"	11-13"		"
AURATUM - - - - -	8-9"	9-11"	11-13"			"
AURATUM PLATYPHYLLUM - - -	8-9"	9-11"				"
ALBUM - - - - -	7-9"	8-9"	9-11"			"

Standard case contents. Prices on Erabu and Formosum ready about July 15th, on all other varieties about Sept. 10th - when they can be depended upon. Our Vice-President is now in Japan.

Giganteum is offered F.O.B. New York, Chicago, Nashville, Denver, Seattle, Philadelphia, Springfield (Ill.) etc. Formosum, Erabu and Hardies F.O.B. New York, Chicago, Seattle. Auratum Platiphyllum New York only.

LILIU M HARRISII

Bermuda grown, finest type of high-grade bulbs. All sizes \$23.50 per case

6-7 inch, packed 335 per case	8-10 inch, packed 150 per case
7-9 " " 200 "	9-11 " " 100 "

LILIU M CANDIDUM

		<u>per case</u>			
NORTHERN FRENCH GROWN, 18-20 c/m,	400	\$ 6.50	per 100	\$ 60.00	per 1000
" " 20-22 "	300	8.50	"	75.00	"
" " 22-24 "	250	11.00	"	100.00	"
" " 24-26 "	200	14.50	"	135.00	"
" " 26-28 "	150	17.00	"	160.00	"
" " 30-35 "	75	23.50	"	225.00	"
" " 35-40 "	50	28.00	"	-	"

250 up of a size, or case lots, at per 1000 price.

LILIU M REGALE

FLOWERING SIZES, 4-5 inches circum.,	<u>per 100</u>	<u>per 1000</u>	<u>2500 up</u>	
" 5-6 "	9.50	87.50	82.00	"
" 6-7 "	16.00	150.00	-	"
" 7-8 "	19.50	185.00	-	"
" 8-9 "	26.00	250.00	-	"

Standard cartons of 100 bulbs each - any wholesale quantity.

CYCLAMEN SEEDS - new crop

E. BINNEWIES STRAIN only - in original packages. Delivery July-August.

	<u>1000</u>	<u>5000</u>	<u>25,000 up</u>	
#1 DARK BLOOD-RED.....	\$ 8.00	\$ 7.75	\$ 7.50	per 1000
2 BRIGHT RED.....	8.00	7.75	7.50	"
3 PURE ROSE.....	8.00	7.75	7.50	"
4 ROSE OF MARIENTHAL, soft rose, carmine eye..	8.00	7.75	7.50	"
5 WHITE, with carmine eye.....	8.00	7.75	7.50	"
6 PURE WHITE.....	8.00	7.75	7.50	"
8 IMPROVED SALMON, new, extra fine.....	11.00	10.50	10.25	"
9 AMERICA (Salmon-Scarlet), Christmas red.....	12.50	12.00	11.75	"
10 PERLE OF ZEHLENDORF, dark salmon, improved..	10.00	9.75	9.50	"
11 ROSE OF ZEHLENDORF, light salmon.....	10.00	9.75	9.50	"
16 SAFFRON RED.....	11.00	10.50	10.25	"
18 BONFIRE, fiery red.....	11.50	11.00	10.75	"

SPIREA CLUMPS

Best forcing kinds - suitable for 6 inch pots.

SPIREAS, strong undivided clumps, \$24.00 per 100 \$220.00 per 1000

GLADSTONE - standard white

QUEEN ALEXANDRA - large pink

AMERICA - lilac-rose

PEACH BLOSSOM - fine rosy-pink

PRINCESS MARY - deep rose-pink

GLORIA SUPERBA - clear rosy-pink, \$29.00 per 100 \$270.00 per 1000

RHINELAND - bright crimson, new 35.00 " 330.00 "

DEUTSCHLAND - fine new plumy white 35.00 " 330.00 "

November shipment.

DAFFODIL BULBS

NORTH-WEST grown - the highest grade of forcing bulbs, selected and graded and shipped by our own Oregon resident-agent.

	per 100	per 1000	5000 up	10,000 up	
	\$ 8.50	\$ 76.50	\$ 74.00	\$ 70.00 per 1000	
GOLDEN SPUR, d.n. #1					
" #1 round	6.50	60.00	57.00	-	"
KING ALFRED, d.n. #1	12.50	120.00	115.00	110.00	"
" #1 round	10.00	94.00	89.00	84.00	"
EMPEROR, d.n. #1	9.50	90.00	85.00	-	"
" #1 round	7.00	62.00	59.00	-	"
SPRING GLORY, d.n. #1	10.00	95.00	90.00	85.00	"
" #1 round	7.50	68.50	64.00	62.00	"
SIR WATKIN, d.n. #1	9.00	82.00	79.00	-	"
" #1 round	7.00	62.00	59.00	-	"
DOUBLE VON SION, d.n. #1	7.50	70.00	65.00	-	"
" #1 round	6.00	52.00	50.00	-	"
GLORY OF SASSENHEIM, d.n. #1	10.00	95.00	90.00	-	"
" #1 round	7.50	70.00	65.00	-	"
BIC. VICTORIA, d.n. #1	9.50	87.00	82.00	-	"
" #1 round	6.50	60.00	57.00	-	"
TRESSERVE, d.n. #1	12.00	114.00	109.00	-	"
" #1 round	9.00	84.00	79.00	-	"
MINISTER TALMA, d.n. #1	11.00	105.00	100.00	-	"
" #1 round	8.00	75.00	70.00	-	"
OLYMPIA, d.n. #1	16.00	150.00	142.50	-	"
" #1 round	12.00	110.00	105.00	-	"
POETAZ LAURENS KOSTER, d.n. #1	6.00	54.00	50.00	48.50	"
" " #1 round	4.25	38.00	36.00	34.00	"
" FRANS HALS, d.n. #1	6.00	55.00	53.00	-	"
" " #1 round	4.50	40.00	38.00	-	"
POETICUS RECURVUS, d.n. #1	3.50	32.00	31.00	-	"
" " #1 round	2.50	23.50	22.50	-	"
POETICUS ORNATUS, d.n. #1	5.50	47.00	45.00	-	"
" " #1 round	4.00	35.00	33.00	-	"

F.O.B. Chicago or New York. Delivery September-October.

PAPERWHITES

True Grandiflora type. Fine solid well-graded round bulbs. Delivery Sept.-Oct.

Sizes:- 12-13 c/m, packed 1250 per case, \$17.00 per 1000

13-14 " " 1000 " 24.00 "

14-15 " " 900 " 27.00 "

15-16 " " 800 " 29.50 "

Less 50¢ per 1000 for 5 cases up, less \$1.00 for 10 cases up. Plus 10% for less than case lots.

GRAND. SOLEIL D'OR (yellow Paperwhites), 15 c/m up, 800 per case, \$82.00 per 1000

T.R. BEGONIA and GLOXINIA BULBS

Large flowering types - make fine inexpensive pot-plants for holiday trade. All grown from finest seed strains - January shipment.

T.R. BEGONIAS, Double or Single, 1-1½" diameter

" " " 1½-2" "

" " " 2" & up "

Colors:- Crimson, Scarlet, Rose or Pink,

White, Yellow or Orange, Salmon, Mixed.

" FRILLED or CRESTED, mixed only - same sizes as above.

GLOXINIA Bulbs, 1-1½ inch diameter

" 1½-1½ " "

" 1½-2 " "

" 2" & up "

Colors:- Purple, Purple Bordered, Scarlet, Scarlet Bordered, White, Mixed.

CALCEOLARIA

MIXED HYBRIDS, from 2½" pots, \$10.00 per 100 \$97.50 per 1000
For Easter and Mothers Day sales. F.O.B. Boston. November shipment.

MANETTI

Selected for greenhouse grafting. December shipment.

1000 up 10,000 up 25,000 up

HOLLAND GROWN, 1 yr. 5-9 m/m, \$20.00 \$18.50 \$18.00 per 1000

ENGLISH " " " 30.00 28.00 27.50 "

Write for prices on 50,000 up.

F.L. CALADIUM BULBS

Bright colored Brazilian varieties - bulbs averaging 1½-3 inches across. Nothing better for Summer store decoration. Shipment commencing in January.

MOTHER BULBS, with all their eyes,

separate named varieties.. \$12.00 per 100 \$110.00 per 1000
Same grade and varieties MIXED..... 11.00 " 100.00 "

ENGLISH IVY

FIELD-GROWN, 24-30 inches long, 3-4 branches, \$14.50 per 100 \$140.00 per 1000

POT-GROWN " " " 28.00 " 275.00 "

Packed and F.O.B. Nurseries Virginia. Sept.-Oct. shipment.

FORCING AZALEAS

	8"	10"	10-12"	12-14"
MADAME PETRICK)	\$1.05	\$1.55	\$2.05	\$3.05
PETRICK SUPERBA)	grafted, for Christmas:-			each

	8-10"	10-12"	12-14"	14-15"
VAN DER CRUYSEN, grafted, for Easter	\$1.05	\$1.55	\$2.05	\$3.05
VERVAENEANA	" "	1.05	1.55	3.05 "
PROF. WOLTERS	" "	1.05	1.55	- "
EMPERESS OF INDIA	" "	1.05	1.55	- "
BLUSHING BRIDE	" "	-	1.55	3.05 "
JEAN HAERENS	" "	1.05	1.55	- "
MRS. FRED. SANDERS	" "	1.05	1.55	- "
SIMON MARDNER	" "	-	-	3.05 "
VERVAENEANA ALBA	" "	1.05	1.55	2.05 - "

To get well-budded plants for Easter, leave selection of varieties to us.

HEXE (Firefly): (8" crowns, \$.80 each

LORRAINE : Dwarf, own-roots, for Easter (10" " 1.05 "

MARIE LOUISE : (12" " 1.55 "

CHAS. ENCKE : (

Packing included in these prices. October shipment.

FORCING ROSES

Not the ordinary 2 yr. field-grown - but the extra strong XXX selected, suitable for flowering in pots in the 8 best Baby types, 8 best Climbers, 12 best H.T's, and 7 best H.P's. Write for prices and list of varieties.

DUTCH BULBS

Our prices will surprise you. We offer only the highest grade, the cream of varieties only - and our prices are F.O.B. cars New York and include all charges. You can do better with us than by importing your own.

FORCING IRIS

These represent a new forcing type - call them Tingitana Hybrids if you like. Good market-growers make good money by forcing varieties like Wedgewood, Imperator, Golden Glory etc - and we offer them in several sizes from \$16.50 per 1000 up.

Inquiries invited for these items:- GLADIOLI BULBS, BURLAP SQUARES, RAFFIA, VALLEY PIPS (new crop), BOXWOOD Pyramids etc. We offer only specialties and take orders only for what we have, giving credit when reports warrant.

All prices understood packed and F.O.B. cars New York unless stated otherwise. Terms 60 days net, less 2% cash within 10 days of invoice date. All "immediate shipment" stock offered subject to prior sale.

McHUTCHISON & CO.

